

**MEETING DATE: 7/26/2017**

**TITLE:**

**Purchase of six (6) Replacement Marked Police Vehicles and seven (7) Replacement Unmarked Police Vehicles from Palm Springs Motors.**

**FROM:**

George Crum, Police Chief

**RECOMMENDATION:**

Staff recommends the City Council authorize the Police Department to purchase six (6) replacement, fully equipped 2017 Ford Police Interceptor Utility marked emergency patrol vehicles, five (5) replacement, fully equipped 2017 Ford Fusion unmarked emergency vehicles and two (2) replacement, fully equipped 2017 Ford Explorer unmarked emergency vehicles.

**BACKGROUND:**

To manage the police vehicle fleet and minimize the cost of repairs the department implemented a shared vehicle policy wherein the officers share patrol cars. The shared vehicles were the newer Ford Explorer Interceptors while the Crown Victoria's were used sparingly as pool cars in the event the primary vehicles were in for repair. The shared vehicle policy was effective in reducing the cost of repairs for the Crown Victoria's however, the mileage and repairs of the Ford Explorers increased as some of the vehicles were in operation 7 days a week for 12 hours a day. Recently the Crown Victoria's have been reintroduced for daily patrol operations to increase the longevity of the newer Ford Explorer fleet.

The Police Department currently has a mix of newer Ford Utility vehicles (12) and Ford Crown Victoria's (13). The oldest model year Crown Victoria is a 2005 with the newest being a 2008. The average mileage on the Crown Victoria vehicles is 70,000 miles. The Crown Victoria's will be ready for retirement or replacement within the next 18-24 months.

The efforts to maintain and keep the marked police fleet in service comes with challenges. We currently have numerous late model vehicles requiring major repair work, including transmission replacement/rebuilds, major suspension work, engine and A/C work. Other vehicles require less expensive repairs such as painting, new decals and minor body repairs.

The Police Department has identified five (5) unmarked units and one (1) marked Crown Victoria for retirement and replacement, due to high mileage and estimated cost of repairs being higher than the value of the cars at auction. The identified vehicles are listed below:

One (1) 2006 Ford Taurus (D-11)

Two (2) 2007 Ford 500's (D-35 & D36)

Two (2) 2008 Ford Taurus (D-38 & D43)

One (1) 2007 Ford Crown Victoria (C69)

### **DISCUSSION:**

Ford Motor Company is the only auto manufacturer currently manufacturing an official police package vehicle suitable for our patrol needs. We are a Ford Fleet customer and qualify for local government sales incentives through Ford Commercial Fleet Services. After price checking the cost of replacement vehicles we found Palm Springs Ford Dealership law enforcement Commercial Fleet provided the lowest bid. Fairview Ford and Fritts Ford were unable to provide pricing for 2017 models. Fairview and Fritts Ford both provided a lower purchase price on the unmarked Fusions however, the purchase price for the Explorers was significantly more, making the overall bid higher than the bid provided by Palm Springs Ford.

The Police Department intends to purchase six (6) marked police vehicles and seven (7) unmarked vehicles for the 2017-2019 budget cycle. The Police Department will be purchasing six (6) 2017 Ford Police Interceptor Utility Vehicles, five (5) 2017 Ford Fusion unmarked sedans and two (2) 2017 Ford Utility unmarked vehicles from Palm Springs Ford.

### **FISCAL IMPACT:**

The purchase of six (6) 2017 Ford Police Interceptors at \$190,126, five (5) 2017 Ford Fusion unmarked vehicles at \$106,777, and two (2) 2017 Ford Utility unmarked vehicles at \$57,490 for a total cost of \$ 354,393 for the thirteen (13) replacement vehicles.

The purchase and installation of the police package emergency equipment will be performed by American Emergency Products of California, located in Santee, California. The equipment and installation expense for the six (6) fully equipped marked patrol utilities and seven (7) unmarked vehicles will be approximately \$133,122.

The six (6) marked emergency Utilities will require the proper emergency decals and graphics, which will be performed by So Cal Grafix, located in Cathedral City. The cost of the decals and graphics will be approximately \$4,200.00.

Additionally, the six (6) retired vehicles will be sent to auction; the proceeds of the sale of these units will be deposited in the Vehicle Replacement Fund. However, before these units can be sent to

auction, they must be made ready for auction by removing all the emergency equipment and official police decals and graphics at an approximate cost of \$2980.

The total purchase price of the vehicles plus emergency equipment, identification, and installation will be approximately \$494,695 not to exceed a total of \$500,000. The purchase will be financed through the Vehicle Replacement Fund, which was the amount adopted by Council in the biennial budget adopted earlier this year.

**ATTACHMENTS:**

None