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# Request for Proposal

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Landscape Maintenance  
City of Cathedral City  
68-700 Avenida Lalo Guerrero  
Cathedral City, CA 92234

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Bid Due 12/7/15 at 2:00PM

Submitted By:

Mariposa Landscapes, Inc.

78355 Darby Road

Bermuda Dunes, CA 92203

Proposal Contact: Larry Rudd

Cell 623-764-1488

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# M A R I P O S A L A N D S C A P E S I N C

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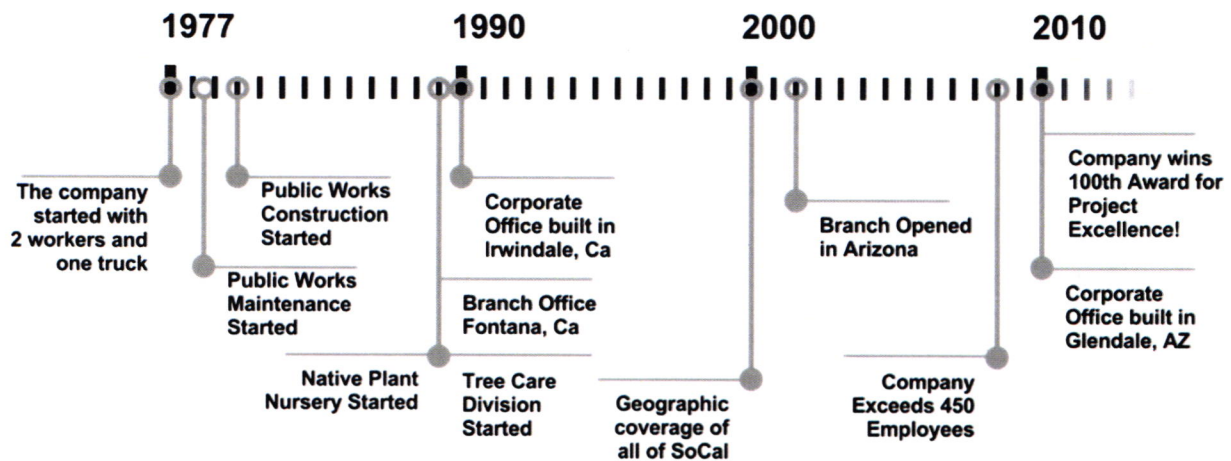
# M A R I P O S A L A N D S C A P E S I N C

## Company Experience and History

### *Ownership and Corporate History of the Company*

Mariposa Landscapes, Inc. has been in business since 1977 and is licensed in two states. Originally incorporated under different corporate structure, it was re-incorporated in 1989 as Mariposa Horticultural Enterprises, Inc. Now the company has incorporated as Mariposa Landscapes in California and Arizona. All ownership has remained the same since 1977.

### Mariposa Landscape - over 30yrs of Excellence!



### *Office Locations...*

We are your neighbor and conveniently located to service your locations with quick response times for additional and emergency services. Our service yards are centrally located to better service your area. We also have multiple satellite yards throughout Southern California. Our Coachella Valley Office is in Bermuda Dunes.



We have numerous strategically located yards and offices to provide efficient service.



# M A R I P O S A L A N D S C A P E S I N C

## Services

### *Landscape Construction*

- Site Preparation, Grading and Drainage
- Irrigation Systems Installation & Upgrades
- Computerized Irrigation Central Control Systems
- Large turf and Ball Field Installation
- Tree, Shrub, & Ground-cover planting



### *Hardscape Construction*

- Concrete Poured-in-Place, Reinforced, Stamped and Seat Walls.
- Flagstone, Tile, Masonry and Block Walls
- Drainage and Overhead Construction
- Water Feature Pond Installation & Repair
- Monuments and Signage



### *Landscape Maintenance*

- Commercial, and Public Works
- Homeowner Associations
- Master Planned Communities
- Multi-site Commercial with 100's of locations
- Internal quality control systems
- Water Auditing and Management
- Color design and installation



### *Tree Care*

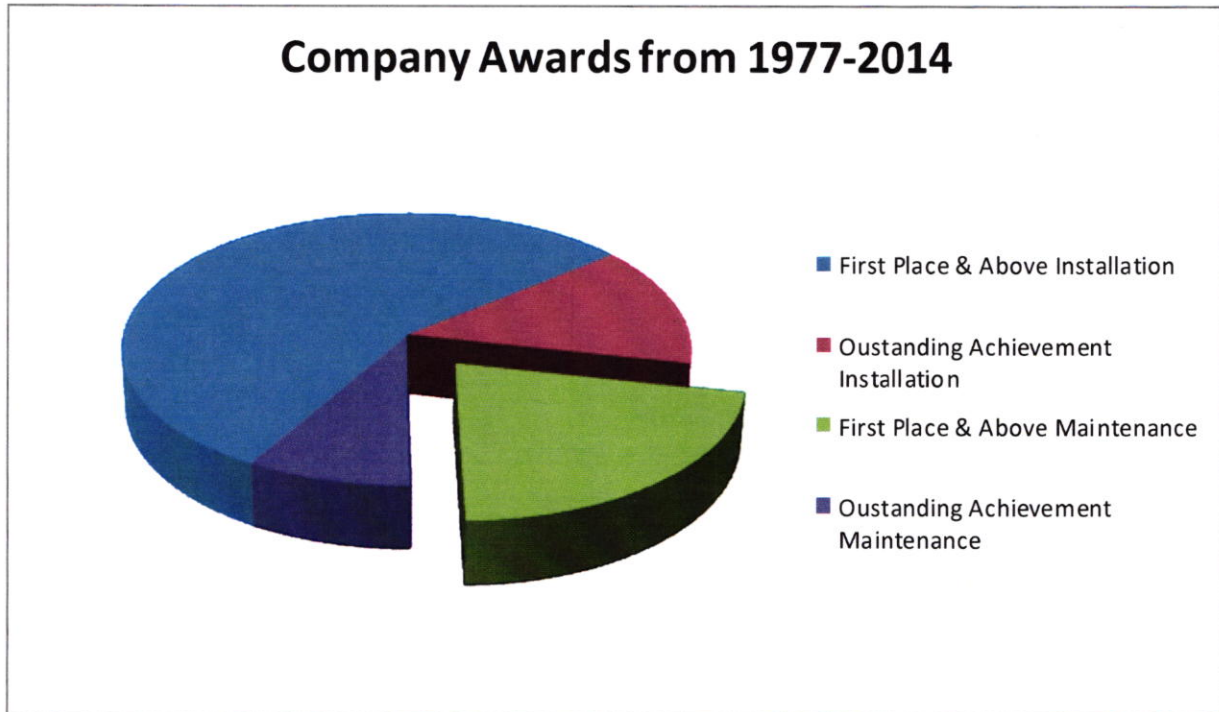
- Consultative services with Certified Arborists
- Development of long-term tree care programs
- Tree surveys with GIS mapping
- Large-scale tree trimming and removal





## Awards and Customer Testimonials

Since 1977 Mariposa has entered projects into industry awards competitions. In these types of competitions the judges and evaluators of the projects entered are competing contractors. Therefore, the standards for excellence are very high. There are 70 project specific and over 100 company awards, so listing them would take over 7 pages. Below is a breakdown of our awards in the last 30-years:



### Some words from our Clients...

*"An excellent job as usual from your company - I've come to expect nothing else from your services."*

Larry McDaniel  
Manager - Maintenance Operations  
Knott's Berry Farm

*"Very responsive and have demonstrated genuine concern for properties & homeowner's concerns."*

Melanie Veach, Property Manager  
Associated Asset Management, Inc.

# M A R I P O S A L A N D S C A P E S I N C

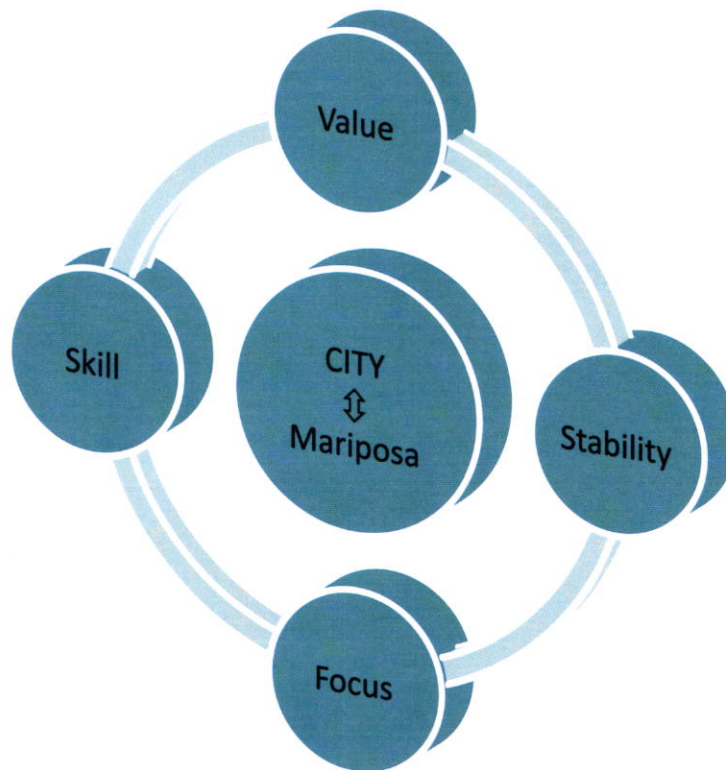
## Why Choose Mariposa?

*Value* Reliable delivery of consistent professional service and award winning quality.

*Skill* Experienced, competent, diligent and trustworthy are the four attributes that describe our 35-years of successfully providing landscape maintenance services for cities and municipalities.

*Focus* We listen to your needs and recognize what you want from us. We know what it takes to maintain desert landscapes.

*Stability* By offering a diversity of services and consistently improving our processes, we are able to offer better value to our clients, year-after-year, and sustain company growth while providing opportunity and continual training for our workers.



# M A R I P O S A L A N D S C A P E S I N C

## Company Affiliations and Certifications

### We are members of the following organizations:

- CACM (California Association of Community Managers)
- CAI (Community Association Institute)
- BOMA (Building Owners and Managers Association)
- CLCA (California Landscape Contractors Association)
- ISA (International Society of Arboriculture)
- PAPA (Pest Control Applicators Professional Association)
- CAPCA (California Native Plant Society)
- CAN (California Association of Nurserymen)
- ANA (American Nurserymen's Association)
- CNPS (California Native Plant Society)
- Southern California Horticulture Society
- American Society of Professional Estimators
- ALCA (Arizona Landscape Contractors Association)

### Licensing and Certifications

- California Contractor License 592268 C27-Landscaping, Class A-Engineering
- Certified Arborists on staff
- Certified Tree Workers on staff
- Tree Work – Line Clearance Certified
- Tree Work – Line Clearance Certified Instructor
- Certified Playground Equipment Inspectors
- Certified Water Auditor
- Certified Backflow Inspectors
- Licensed Pest Control Company/Pest Control Advisor
- Certified Pest Control Applicators on staff



## Mariposa Landscapes

### Robert Austin – Chief Estimator

- 27 years in the landscape installation and maintenance
- Landscape Architecture Certificate - UCLA
- California Certified Nurseryman
- CLT – Installation
- Qualified Applicator License – Category B
- Certified Arborist # WE-5400A

### Joshua Cho – Estimator

- 25 years in landscape maintenance, construction and design
- B.S. in Landscape Architecture, Cal Poly Pomona
- Landscape Designer
- Notary Public



# M A R I P O S A L A N D S C A P E S I N C

## Public Works References

### Rancho Mirage

City of Rancho Mirage	Contract Size
69-825 Highway 111	\$203,100 year
Rancho Mirage, CA 92270	2008-2014

Contact: Bill Oppenheim 760-343-0561

### Coachella

City of Coachella	Contract Size
1515 6th Street	\$238,608 year
Coachella, CA 92236	2011-2014

Contact: Robert Rivera 760-200-6513 Cell

### Palm Desert – Area 6

City of Palm Desert	Contract Size
73-510 Fred Waring Drive	\$66,624 year
Palm Desert, CA 92260	2010-Current

Contact: Randy Chavez 760-902-9064

### Palm Desert – Area 9

City of Palm Desert	Contract Size
73-510 Fred Waring Drive	\$119,448 year
Palm Desert, CA 92260	2012-Current

Contact: Randy Chavez 760-902-9064

### Rancho Cucamonga – Multiple Contracts

City of Rancho Cucamonga	Contract Size
9153 9th Street	\$1,164,213 year
Rancho Cucamonga, CA 91730	1993-Current

Contact: Steve Relph 909-477-2730 x 4116

# M A R I P O S A

L A N D S C A P E S I N C

## Additional Service Offerings, GIS Tree Survey and Irrigation Asset Mapping



Our tree inventories include numbering the trees with a metal tag; referencing the species, size (DBH – diameter at breast height) height and canopy as well as the general health and condition. Mapped aerial photos with GIS referencing and shape files can be included.

- ✓ Certified Arborists
- ✓ Trained Tree Workers
- ✓ Additional Services Offered Mapping Tree Assets



# M A R I P O S A L A N D S C A P E S I N C

## Qualified Staffing and Project Supervision

### Andres Perez – Account Manager

The main supervisor for this project will be Andres Perez. He will be on call 24/7 for this project. Here is a brief overview of Andres' qualifications.

Name – Andres Perez, email [andres@mariposa-ca.com](mailto:andres@mariposa-ca.com)

Cell Phone – 626-392-3050 (emergency and regular contact number)

Experience – over 20 years in the landscape industry

Previous qualifications and citations

- ALCA Certified Landscape Technician – Irrigation
- Qualified Applicator License – Categories B
- Certificate – Irrigation Design
- Certificate – Irrigation Troubleshooting
- CVAG Overseeding Certificate

### Marco Silva – Field Supervisor

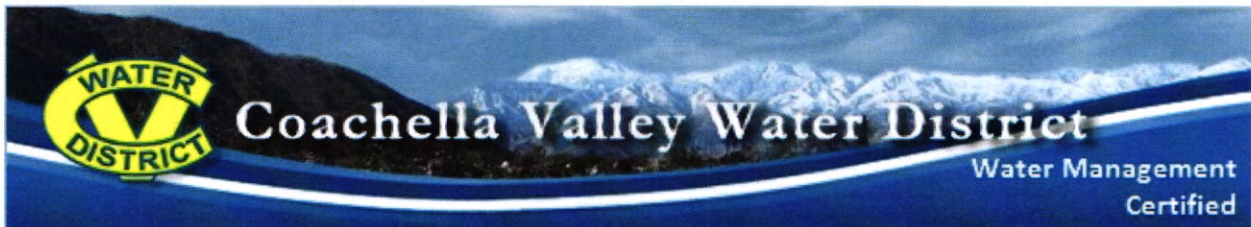
Experience – 20 years in the landscape industry

Previous qualifications and citations

- Internal Company Certification Landscape Irrigation Troubleshooting
- Certificate – Coachella Valley Water Management Seminar
- 15 years Landscape Construction/Installation Experience in the Coachella Valley

### Roberto Aguilera – Irrigation Technician

- Internal Company Certification Landscape Irrigation Troubleshooting
- Certificate – Coachella Valley Water Management Seminar



### Labor (2 to 5 depending on seasonal requirements):

Miguel Martinez – Foreman, 16yrs experience in Landscape Maintenance

Fernando Escobar – 12yrs experience in Landscape Maintenance

Luis Varea – 7yrs experience in Landscape Installation and Maintenance

Jose Perez – 5yrs experience in Landscape Maintenance

Four more laborers that have at least 3yrs experience in landscape maintenance TBD<sup>1</sup>.

<sup>1</sup> Crew contingent may change upon contract signing. However, assigned employees will be of comparable experience.



# M A R I P O S A L A N D S C A P E S I N C

## Larry Rudd – VP Business Development, Quality Control

### Training, Licenses and Certifications

- B.S., Business Management, University of Phoenix
- California State Contractors License C-27 – Landscaping
- California State Contractors License Class “A” – General Engineering
- Certified Professional Estimator – ASPE
- PLANET Certified Landscape Technician – Turf Maintenance
- PLANET Certified Landscape Technician – Ornamental Maintenance
- PLANET Certified Landscape Technician – Softscape Installation
- PLANET Certified Landscape Technician – Hardscape Installation
- ALCA Sustainable Landscape Certification – Desert Landscape
- Continuing Adult Education Instructor, Cal State Fullerton – 2001-2004, Landscape Contracting & Estimating.

## Antonio Valenzuela – VP of Operations

- 23 years’ experience in landscape maintenance, and irrigation troubleshooting.
- Qualified Applicator Certificate - Category B.
- Backflow Certification in Los Angeles County.
- Landscape Water Auditor - Cal Poly SLO.
- Certified Landscape Technician – Maintenance.
- Certified Landscape Professional
- Certified Playground Safety Inspector

## Luis Valenzuela – Landscape Maintenance Division Manager

- 17 years’ experience in landscape and construction operations.
- Certified Landscape Technician - Irrigation.
- Qualified Applicator Certificate - Category B.
- Certified Arborist # WE-8713A
- Certification – Effective Business Leadership & Development – PDC/GCC

## Dennis Jones – Tree Care Division Manager

- 15 years’ experience in arbor care.
- B.S. in Urban Forestry, Cal Poly San Luis Obispo.
- Certified Arborist # WE-5700A.
- Qualified Applicators License – Categories B, C, F.

## Rich Jensen- Landscape Construction Division Manager

- 28 years landscape industry
- Certified Landscape Technician
- Applicator Certified

# M A R I P O S A L A N D S C A P E S I N C

## Juan Montenegro – Account Manager

- 16 years' experience in landscape maintenance.
- Certified Landscape Technician – Maintenance.
- Certificate – Irrigation Design.
- Certificate – Irrigation Troubleshooting.
- Qualified Applicators License – Category B, C.

## Jesus Ramirez – Account Manager

- 23 years' experience in landscape maintenance.
- Certified Landscape Technician – Maintenance.
- Certificate – Irrigation Design.
- Certificate – Irrigation Troubleshooting.
- Qualified Applicators License – Category B, C.

## Terry Noriega - President

- 32 years' experience in landscape installation and maintenance.
- Cal Poly Pomona graduate – B.S. in Ornamental Horticulture, 1979.
- California State Contractors License C27 – Landscaping, A - General Engineering.
- Pest Control Advisor - Categories A, B, C, D, E, F, G.
- Qualified Applicator License – Categories A, B, C, D, E, F, H.
- Certified Arborist # WE-1182A.
- Certified Landscape Technician – Maintenance.



**CERTIFIED SUSTAINABLE LANDSCAPE MANAGEMENT PROFESSIONALS**

**ALCA**  
Contract with Landscape Experts

Employees who are “Desert Landscape Certified”: Carreto Sandoval, Serbando; Cruz, Jesus; Dill, Scott; Elizarraraz, Juilo; Guerra, Guillermo; Heredia, Carlos; Heredia, Fernando; Huizar, Luis; Malone, Leroy; Martinez, Ray; Menniti, Dominic; Pineda, Juan; Pitones, Cresencio; Rudd, Larry



# M A R I P O S A L A N D S C A P E S I N C

## Company Equipment Capabilities

### Equipment to be assigned to Cathedral City Facilities

Equipment Type	Quantity	Description
Supervisor Truck	1	Toyota Tacoma
Crew Truck	1	Hino Customized 1Ton Crew cab w/dumping bed and tool racks
Equipment Trailer	1	6.5' x 10' Custom Landscape Trailer with tool racks and equipment storage
Utility Vehicle trailer	1	Custom mesh trailer to fit John Deere Pro-Gator 2020
Mower	3	72" Reel John Deere 2653b Triplex
Mower	2	21" Toro walk behind mower
Mower	1	52" Exmark Lazerz X with eGov and RED technology
Turf Tractor w/attachments	1	Kubota Turf Tractor with attachments for: PTO powered cam aerator, 300lb spreader, Rotodarian, tine aerator
Power Sweeper	1	Smithco Sweepstar 62v
Walkbehind Aerator	1	Classen 30" Walk Behind Aerator
Backpack Sprayer	2	Solo 475 Backpack sprayer
Spray Gator	1	John Deere Pro-Gator 2020 with 200gal custom spray tank & boom
Tree Truck	1	International GVW 25,999 with custom box & dump (1 periodic)
Bucket Truck	1	International GVW 25,999 with 65' hydraulic bucket (1 periodic)
Chipper	1	Altec 16" rotor drum brush chipper (1 periodic)
Weedeater	1	Echo 265T Commercial string trimmer
Blower	1	Echo PB755 Backpack Blower
Hedge Trimmer	1	Echo C235 Power hedge shears
Chain Saw	1	Echo PT330 12" Chainsaw (as needed)
Chain Saw	1	Stil MS390 24" Chainsaw (as needed)

We typically buy new equipment for our municipal contracts. A full list of backup equipment is available in the bid documents.



Power Washer



Power Washer attachment for cleaning sidewalks



# M A R I P O S A L A N D S C A P E S I N C

## Equipment Inventory Pictures



Crew truck with dump capabilities.



Arrow boards mounted for traffic control.



Kubota Turf Tractor with attachments



Smithco Sweepstar 62v



Landscape trailer



Spray rig with directional boom and traffic control



# M A R L P O S A

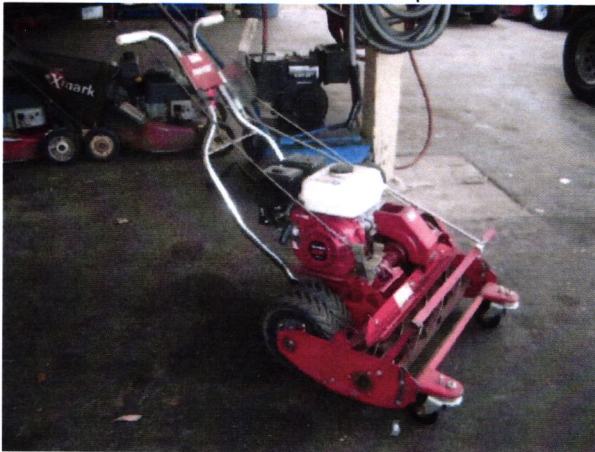
L A N D S C A P E S I N C



72" Reel John Deere 2653b Triplex



Multiple JD 2653b mowers available



27" Tru-Cut 7-blade walk behind reel mower



72" Exmark Lazerz X with eGov and RED technology



Classen 30" Walk Behind Aerator



PTO driven 300lb spreader attachment for Kubota



M A R I P O S A  
L A N D S C A P E S I N C



Toyota Tacoma (Supervisor Truck)



Chevy 2600 3/4 ton utility truck



Walk behind edger



Backpack blower



String Trimmer



Hedge Trimmer



# M A R I P O S A L A N D S C A P E S I N C

## Work Schedule

2 to 3 workers on the Medians 3 days per week for routine service and litter pickup. Additional visits seasonal help for periodic activities. Especially, monthly trimming requirements for the NE quadrant areas. Irrigation technician visits per contract frequencies are in addition to the above routine landscape maintenance work requirements. Spray technician as necessary for pre-emergent application an follow up weed control spraying (regular crew handles spot spraying to make sure the site is weed free.)

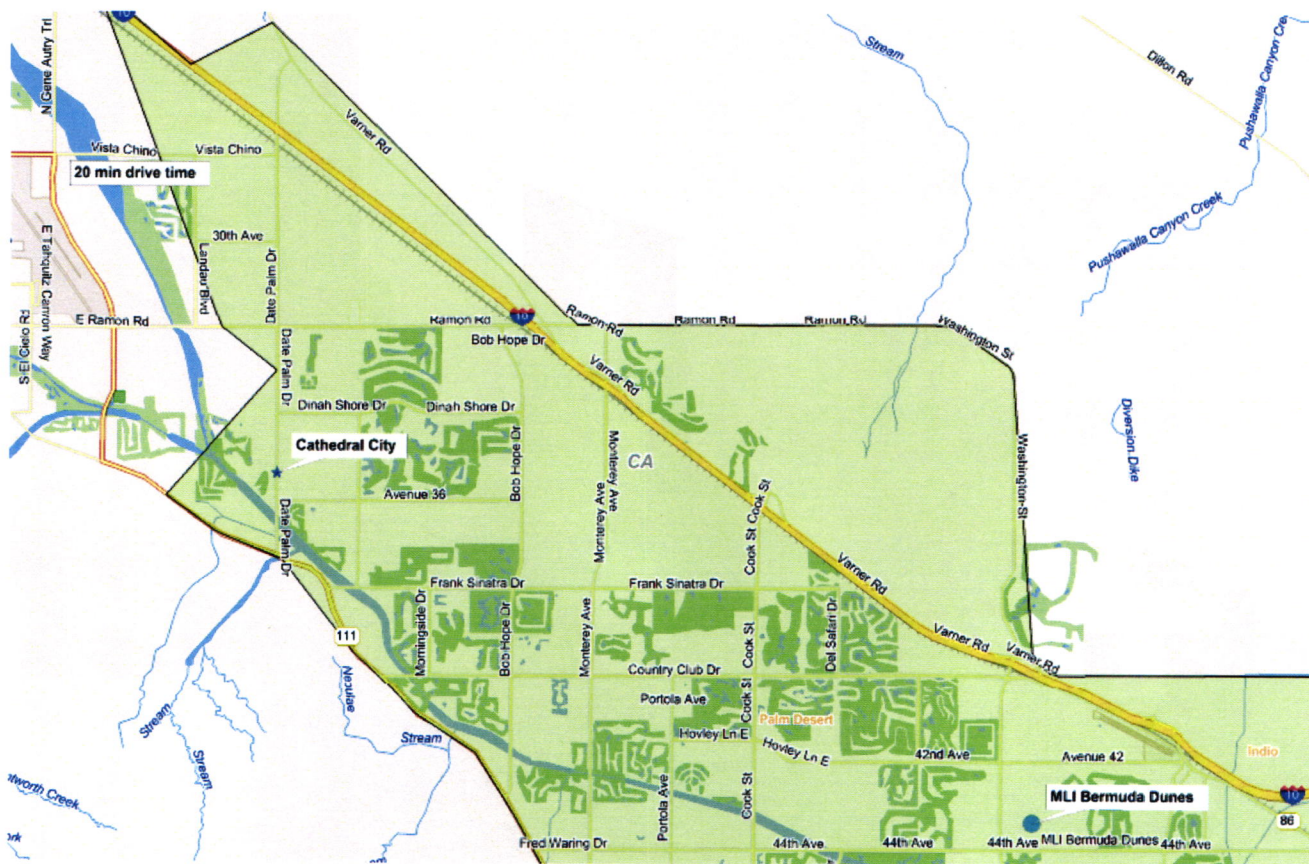
# M A R I P O S A

L A N D S C A P E S I N C

## Local Office

Mariposa Landscapes, Inc.  
78355 Darby Road  
Bermuda Dunes, CA 92203

Conveniently located within the Coachella Valley





**CITY OF CATHEDRAL CITY**  
**LANDSCAPE MAINTENANCE PW-MFRP-2015-1**  
**CONTRACTOR,S PROPOSAL SUBMISSION FORMS**  
**COST PROPOSAL**

TO: CITY OF CATHEDRAL CITY, "CITY"  
DATE: December 7, 2015  
PROPOSER: Mariposa Landscapes, Inc. "CONTRACTOR"

The undersigned declares that he/she has carefully examined the Terms and Conditions, the General Terms and Conditions, the Specific Terms and Conditions, and the Attachments accompanying the Notice Inviting Proposal; and Addendums that he/she is thoroughly familiar with the contents thereof, and is authorized to represent the respective firm and propose services to City of Cathedral City.

It is understood that the price shown hereon includes all routine and seasonal maintenance described in the specifications.

The costs of any work shown or required in the Specifications, but not specifically identified as a Contract Pay Item are included in the Contract Pay Items, and no additional compensation shall be due Contractor by virtue of Contractor's compliance with the Specifications.

For each item, the averaged one-month maintenance cost shall be indicated and the total of these costs shall be extended for the term of the contract. This contract will begin January 2016, ending January 2017, with an option for two one-year extensions at the City's option and based on Contractor's performance. Proposer must provide costs for all items below.

ITEM	DESCRIPTION	PRICE (MONTHLY)	PRICE (ANNUALLY)
1	Cathedral City Medians (East Palm Canyon, Ramon Rd, Date Palm Rd, Dinah Shore Rd)	\$ 279.30	\$ 3,351.60
2	LLD 1 Vista Del Rey	\$ 139.65	\$ 1,675.80
3	LLD 2 La Paloma	\$ 837.90	\$ 10,054.80
4	LLD 5 Tapestry	\$ 446.88	\$ 5,362.56
5	LLD15 Landau Homes	\$ 1,005.48	\$ 12,065.76
6	LLD 16B Century Parkway	\$ 1,619.94	\$ 19,439.28
7	LLD 18 Landau Manor	\$ 111.72	\$ 1,340.64
8	LLD 19 Alicante	\$ 83.79	\$ 1,005.48
9	LLD 20 Cimarron	\$ 558.60	\$ 6,703.20
10	LLD 21 Santoro Estates	\$ 502.74	\$ 6,032.88

*Signature line and Notary are on the next page MUST BE INCLUDED WITH COST PROPOSAL*





**LANDSCAPE MAINTENANCE PW-MFRP-2015-1**  
**CONTRACTOR,S PROPOSAL SUBMISSION FORMS**  
**ADDITIONAL WORK PRICING SCHEDULE**

**LABOR**

Additional Laborer	\$ 25.00	per hour
Additional Irrigator	\$ 40.00	per hour
Additional Foreman	\$ 35.00	per hour

At City's discretion, additional work may be paid for using the contractual hourly rate for labor listed above with a 15% mark up on materials or by using the unit pricing listed below.

**PLANT MATERIAL REPLACEMENT**

Unless otherwise described, replacement plant material will be whatever is normal and customary for the City of Cathedral City.

1-Gallon Shrub Installed	\$ 8.00
5-Gallon Shrub Installed	\$ 30.00
15-Gallon Tree Installed*	\$ 85.00
24"-Box Tree Installed*	\$ 300.00

**Note: Anything over 24" box size will be paid at the contractual hourly rate for labor, and materials at cost plus a 15% mark-up.**

\*Includes the following: digging of hole, setting of tree, backfilling, watering-in of tree, staking (if needed), and securing with cinch ties

**IRRIGATION SYSTEM REPAIR**

Irrigation repairs will be paid at the hourly rate indicated above and with a 15% mark-up on materials.

**CITY OF CATHEDRAL CITY  
LANDSCAPE MAINTENANCE PW-MFRP-2015-1**

**CONTRACTOR,S PROPOSAL SUBMISSION FORMS**

**WORK EXPERIENCE AND TECHNICAL ABILITY OF THE PROPOSER(S)**

ATTACH ADDITIONAL SHEETS AS NECESSARY TO PROVIDE COMPLETE RESPONSES

1. COMPANY NAME: Mariposa Landscapes, Inc.

TYPE:

- Sole proprietor \_\_\_\_\_
- Partnership \_\_\_\_\_
- Corporation X \_\_\_\_\_

2. COMPANY ADDRESSES/PHONE NUMBERS:

MAIN OFFICE:

15529 Arrow Highway, Irwindale, CA 91706  
Tel 626-960-0196 Fax 626-960-3809

LOCAL OFFICE:

Bermuda Dunes  
78355 Darby Rd, Bermuda Dune, CA 92203

EMERGENCY CONTACT PERSON:

Name: Luis Valenzuela

Phone: 626-705-0622

3. CONTRACTOR LICENSE INFORMATION:

- LICENSE NUMBER/CLASSIFICATION/NAME STYLE:

592268 Class C-27, A, C-61/D-49

- NUMBER OF YEARS OPERATING UNDER ABOVE LICENSE/NAME STYLE: 37 yrs

- LICENSE EXPIRATION DATE:

04/30/2016



- CURRENT LICENSE STATUS:

Active

- PRIOR ACTIONS AGAINST THIS LICENSE? None

IF YES, LIST CITATION TYPE AND HOW RESOLVED:

4. COMPANY'S FEDERAL IDENTIFICATION NO.: 95-4245898

5. NAME AND TITLE OF COMPANY OFFICERS:

Terry Noriega, President

Antonio Valenzuela, Secretary

Theresa Lu, Treasurer

6. NUMBER OF YEARS COMPANY HAS PROVIDED LANDSCAPE MAINTENANCE SERVICES: 37 yrs

7. NUMBER OF YEARS COMPANY HAS PROVIDED LANDSCAPE MAINTENANCE SERVICES FOR PUBLIC AGENCIES: 26 yrs

8. NUMBER OF YEARS COMPANY HAS PROVIDED LANDSCAPE MAINTENANCE SERVICES IN THE COACHELLA VALLEY: 18 yrs

9. CURRENT LANDSCAPE MAINTENANCE OPERATIONS  
*THE CITY RECOGNIZES THAT THE INFORMATION PROVIDED BY ANSWERING THIS QUESTION (QUESTION 9) IS PROPRIETARY IN NATURE, AND IF THE PROPOSER ELECTS THAT THIS INFORMATION BE KEPT CONFIDENTIAL, IT MUST BE SUBMITTED IN A SEPRATE ENVELOPE MARKED "CURRENT LANDSCAPE MAINTENANCE OPERATIONS" AND SUBMITTED SEALED WITHIN THE PROPOSAL.*

- TOTAL LANDSCAPE MAINTENANCE CONTRACTS: 70

- PERCENTAGE OF TOTAL CONTRACTS WITH PUBLIC AGENCIES: 65%

- PERCENTAGE OF TOTAL CONTRACTS IN THE COACHELLA VALLEY: 1.2%

- PERCENTAGE OF TOTAL PUBLIC AGENCY CONTRACTS IN THE COACHELLA VALLEY: 1.2%

- TOTAL DOLLAR VALUE OF LANDSCAPE MAINTENANCE CONTRACTS:

\$15,000,000.00

- PUBLIC AGENCY PERCENTAGE OF TOTAL MAINTENANCE CONTRACT VALUE (Based on dollar value): 65%

- NUMBER OF EMPLOYEES COMMITTED TO LANDSCAPE MAINTENANCE OPERATIONS (Total company-wide)

Title	Number	Average Compensation*	Unit
Supervisor	10	\$7,350.00	Per Mo
Irrigation Technician	30	\$40.00	Per Hour
Foremen	100	\$35.00	Per Hour
Laborer	410	\$25.00	Per Hour

\*Use fully burdened rate (i.e., taxes, insurance, benefits, OH & P)

- TYPE & NUMBER OF VEHICLES & POWER EQUIPMENT COMMITTED TO **ALL** LANDSCAPE MAINTENANCE OPERATIONS (Include sample photos):

➤ **MOTOR VEHICLES**

- TYPE: Pick-up Trucks NUMBER: 60
- TYPE: Utility Body Trucks NUMBER: 42
- TYPE: Flat Bed Trucks NUMBER: 26
- TYPE: 3/4 pick up NUMBER: 62
- TYPE: 1 ton NUMBER: 38
- TYPE: bucket NUMBER: 6
- TYPE: dump NUMBER: 25

➤ **POWER EQUIPMENT**

MOWERS – Rotary (Large Area)

- TYPE: edgers NUMBER: 48
- TYPE: blowers NUMBER: 115
- TYPE: weed eaters NUMBER: 120
- TYPE: hedge trimmers NUMBER: 150

MOWERS – Rotary (Small Area)

- TYPE: 16" NUMBER: 2
- TYPE: 15" NUMBER: 2
- TYPE: 12" NUMBER: 6
- TYPE: 72" xmark NUMBER: 26

MOWERS – Reel (Large Area)

- TYPE: 84" NUMBER: 4
- TYPE: 72" NUMBER: 7
- TYPE: 27" NUMBER: 16
- TYPE: NUMBER: \_\_\_\_\_

MOWERS – Rotary (Small Area)

- TYPE: 60" NUMBER: 15
- TYPE: 50" NUMBER: 22
- TYPE: 36" NUMBER: 20
- TYPE: 21" NUMBER: 36

MOWERS – Other

- TYPE: flail NUMBER: 1
- TYPE: NUMBER: \_\_\_\_\_
- TYPE: NUMBER: \_\_\_\_\_
- TYPE: NUMBER: \_\_\_\_\_



TURF SWEEPERS and VACUUMS

- TYPE: sweeper star 60 NUMBER: 2
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

AERATORS

- TYPE: walk behind NUMBER: 24
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

SEEDERS

- TYPE: slit seeder NUMBER: 1
- TYPE: Gearmore Hopper NUMBER: 2
- TYPE: walk behind NUMBER: 25
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

SPRAYERS

- TYPE: Pro Gator 2020 Sprayer NUMBER: 6
- TYPE: 200 Gal Trailer NUMBER: 12
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

TRACTORS

- TYPE: kubota 4700 NUMBER: 2
- TYPE: kubota 4900 NUMBER: 2
- TYPE: kubota 4030 NUMBER: 3
- TYPE: Ford NUMBER: 2

UTILITY VEHICLES

- TYPE: Cusman NUMBER: 10
- TYPE: Gators NUMBER: 12
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

**NON-POWER EQUIPMENT**

TRAILERS

- TYPE: 5 x 10 NUMBER: 55
- TYPE: Mighty Mover NUMBER: 28
- TYPE: 82 x 12 NUMBER: 12
- TYPE: Zeiman NUMBER: 8

OTHER

- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

10. REFERENCES

LIST **THREE (3) REFERENCES** CURRENTLY OR SUCCESSFULLY COMPLETED WITHIN THE LAST FIVE (5) YEARS. ONE REFERENCE MUST BE FROM A PUBLIC AGENCY AND INVOLVE WORK ADJACENT TO PUBLIC ROADWAYS. ONE OR ANY NUMBER OF THE THREE (3) REFERENCES CAN BE FROM THE CITY OF CATHEDRAL CITY. REFERENCES MUST BE OF EQUAL OR GREATER SCOPE TO THIS CONTRACT.

REFERENCES				
Annual Contract Amount	Contract Name, Number & Location	Length of Contract	Public Agency Contact Information	
1	\$ <u>203,100.00</u>	<u>Landscape Maintena</u> (Name & Number)  Contract Location <u>Rancho Mirage</u>  _____	<u>2008-2014</u>	<u>City of Rancho Mirage</u> Agency Name <u>69-825 Highway 111</u> Address <u>Rancho Mirage</u> City/State/Zip <u>760-343-0561 x 521</u> Phone  <u>Bill Oppenheim</u> Contract Administrator
2	\$ <u>238,608.00</u>	<u>Landscape Maintena</u> (Name & Number)  Contract Location <u>Coachella</u>  _____	<u>2011-2014</u>	<u>City of Coachella</u> Agency Name <u>1515 6th Street</u> Address <u>Coachella</u> City/State/Zip <u>760-200-6513 cell</u> Phone  <u>Robert Rivera</u> Contract Administrator
3	\$ <u>1,164,213.00</u>	<u>Landscape Maintena</u> (Name & Number)  Contract Location <u>Rancho Cucamonga</u>  _____	<u>1993-Current</u>	<u>Rancho Cucamonga</u> Agency Name <u>9153 9th Street</u> Address <u>Rancho Cucamonga</u> City/State/Zip <u>909-477-2730 x 4116</u> Phone  <u>Steve Relph</u> Contract Administrator

**THE FOLLOWING QUESTIONS WILL BE ASKED OF EACH REFERENCE:**

- Does the contractor adequately staff in order to meet the contract requirements?
- Is the contractor's staff adequately?
- Is the contractor's equipment in good working order?
- Does the contractor communicate in a timely and effective manner?
- Is the contractor's staff knowledgeable with project/contract standards?
- Does the contractor respond to complaint/requests in a timely fashion?
- Does the contractor resolve deficiencies without assessing contractual fines and/or deficiencies?
- Would you accept future proposals/bids from this firm?



**PROPOSED FACILITIES, EQUIPMENT & STAFFING SCHEDULE**

**Facilities:**

List location/address and telephone phone number of facility(ies) from which work crews and equipment will be dispatched.

Bermuda Dunes  
78355 Darby Rd  
Bermuda Dunes, CA 92203  
760-321-2107

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**Equipment:**

List equipment to be furnished to execute work tasks specified in this Agreement, General Provisions, and Special Provisions. Use additional sheets as necessary. Include photos.

**POWER EQUIPMENT**

**MOWERS**

- TYPE: See attached proposal NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

**TURF SWEEPERS and VACUUMS**

- TYPE: See attached proposal NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

**AERATORS**

- TYPE: See attached proposal NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

**SEEDERS**

- TYPE: See attached proposal NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

**SPRAYERS**

- TYPE: See attached proposal NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

TRACTORS

- TYPE: See attached proposal NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

UTILITY VEHICLES

- TYPE: See attached proposal NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_
- TYPE: \_\_\_\_\_ NUMBER: \_\_\_\_\_

PROPOSER ACKNOWLEDGES THAT THE COMPANY HAS AN APPROPRIATE SUPPLY OF ALL NECESSARY SMALL POWER AND HAND TOOLS TO COMPLETE CONTRACTUAL WORK. (Please initial) JN

**Staff:**

List the employees, both labor and supervision, to be routinely assigned to execute work tasks specified in this Agreement, General Provisions, and Special Provisions. Be sure to note by title any applicable licenses/certifications held by assigned personnel. Indicate with (S) if listed personnel are to be shared with another contract or project. Use additional sheets as necessary.

General Landscape Maintenance

(List Laborer(s), Field Supervisor(s), and Project Manager(s) – include any relevant education, certification, licensing information and years of experience for each person listed). Use additional sheets as necessary

Account Manager, Andres Perez, 20 years experience \_\_\_\_\_

Field Supervisor, Marco Silva, 20 years experience \_\_\_\_\_

Foreman, Miguel Martinez, 16 years experience \_\_\_\_\_

Laborer, Fernando Escobar, 12 years experience \_\_\_\_\_

Laborer, Luis Varea, 7 years experience \_\_\_\_\_

Laborer, Jose Perez, 5 years experience \_\_\_\_\_

Note: Subject to change upon award \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



Tree Pruning and Maintenance

(Include any ISA or equivalent certified personnel and years of experience)

Tasks to be performed by Assigned Routine Crew

ISA Certified Tree Trimmer available as necessary

(Additional information in the attached proposal.)

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Irrigation System Maintenance

(List technical personnel – include any relevant education, certification, licensing information and years of experience for each person listed)

Irrigation Technician to be assigned upon award of contract.

(Additional information in the attached proposal.)

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Pesticide Application

(List licensed and/or certified personnel and years of experience - all non-licensed, non-certified personnel must have received verifiable annual training) Use additional sheets as necessary.

Some tasks to be performed by a QAC

Tasks to be performed by Assigned Routine Crew

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(Additional information in the attached proposal.)

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Landscape and Irrigation Design

(List personnel with formal training and certificates and years of experience)

Estimator, Joshua Cho, 26 years experience, BS in Landscape Architecture

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Chief Estimator, Robert Austin, 28 years experience, California Certified Nerseryman,  
Landscape Architecture Certificate- UCLA, Certified Landscape Technician - Installation,  
Qualified Applicator License - Category B, Certified Aborist # WE-5400A

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Other Staff Training and Formal Education

(Including years of experience)

Additional information in the attached proposal.

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**PROPOSED PROJECT WORK SCHEDULES**

Proposers are to complete the attached work schedule (Attachment 1) form showing the vendor's intent for completing the work described in the project's General Provisions, and Special Provisions. Use the notation system provided with the Work Schedule Form.

**GREEN WASTE RECYCLING**

Contractor shall recycle all green waste removed from City landscaped areas at a County-licensed compost facility. If any compost is used in the execution of the landscape maintenance contract, it must be from a facility that receives and composts City of Cathedral City green waste. Said products shall be approved by the Public Works Manager or his designee before use. Contractor shall submit monthly verification of green waste disposal in the Green Waste Monthly Report. Please describe your company's program to insure that the City receives credit for the green waste that will be generated from landscape maintenance activities. Be sure to include the name(s), address (es) and phone number(s) of the recycling facility (ies) that will be accepting the green waste you generate from your operations on the project. For any recycled green waste products (mulch, compost, soil amendments, etc.) used on the project area, if different from those listed above, please give name/address/phone information of the producer. Use additional sheets as necessary.

Mariposa Landscapes, Inc. uses effort to initiate "green" environment and energy conservation. Our  
company has a recycling program for green waste and paper products. We implement this program at  
our local offices and at all job sites. See attached "Environmental Program Ethics and Compliance  
Program Supplier Diversity Program"  
Burrtec Industries  
87011 Landfill Road  
Coachella, CA 92236  
(760) 863-4094

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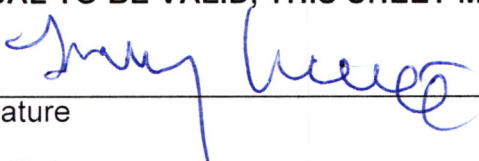


**PROPOSAL AFFIRMATION**

With regard to the information provided hereinabove, I affirm that:

- All information provided is true and correct to the best of my knowledge, and;
- I understand that a materially false statement willfully or fraudulently made in connection with this Proposal may result in the termination of any contract between the City of Cathedral City and Mariposa Landscapes, Inc., and as a further result, the aforesaid firm may be barred from participation in future City contracts as well as be subject to possible criminal prosecution, and;
- I have legal authority to bind Mariposa Landscapes, Inc. to the terms of this affirmation.

**FOR PROPOSAL TO BE VALID, THIS SHEET MUST BE SIGNED**

  
Signature \_\_\_\_\_ Date 12/03/2015  
Terry Noriega  
Printed Name \_\_\_\_\_  
President  
Title \_\_\_\_\_  
Mariposa Landscapes, Inc.  
Company Name \_\_\_\_\_

**NON-COLLUSION DECLARATION**

To Be Executed by Proposer(s) and Submitted with Proposal

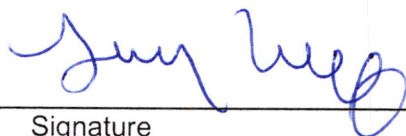
The undersigned declares:

I am the President \_\_\_\_\_ of Mariposa Landscapes, Inc. \_\_\_\_\_, the party making the foregoing Proposal. The Proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The Proposal is genuine and not collusive or sham. The Proposer(s) has not directly or indirectly induced or solicited any other Proposer(s) to put in a false or sham Proposal. The Proposer(s) has not directly or indirectly colluded, conspired, connived, or agreed with any Proposer(s) or anyone else to put in a sham Proposal, or to refrain from proposing. The Proposer(s) has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the Proposal price of the Proposer(s) or any other Proposer(s), or to fix any overhead, profit, or cost element of the Proposal price, or of that of any other Proposer(s). All statements contained in the Proposal are true. The Proposer(s) has not, directly or indirectly, submitted his or her Proposal price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, Proposal depository, or to any member or agent thereof, to effectuate a collusive or sham Proposal, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a Proposer(s) that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the Proposer(s).

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on \_\_\_\_\_  
December 3, 2015, at Irwindale \_\_\_\_\_, California \_\_\_\_\_.  
City State

By:



Signature

Terry Noriega

Printed Name