



# FY 15/16 General Fund Year End Review

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Presented By

Tami Scott



Cathedral City

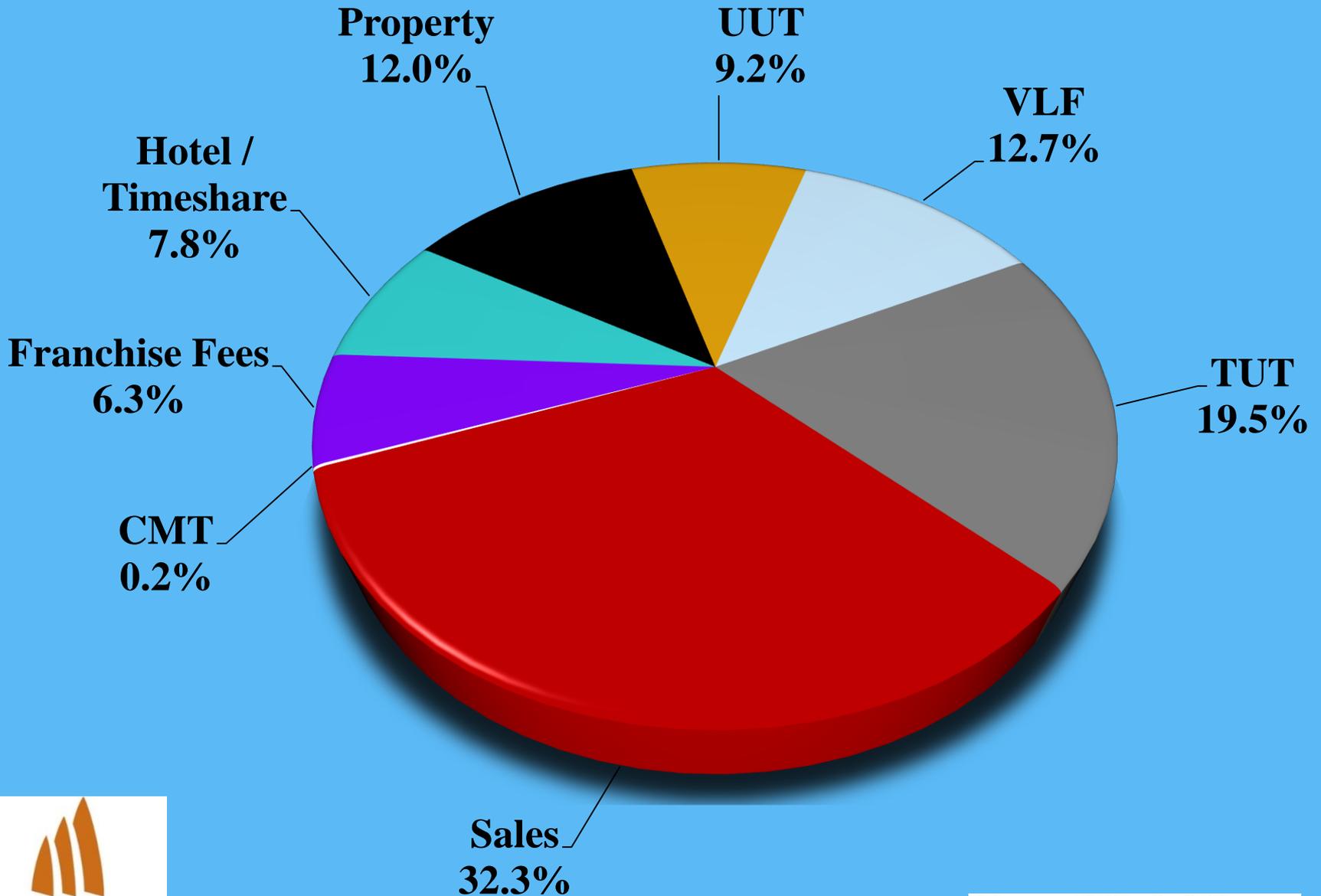
[DiscoverCathedralCity.com](http://DiscoverCathedralCity.com)

***FY15/16  
Year End  
Tax Revenue***

	<b>Budget</b>	<b>Actual</b>
<b>Total Taxes</b>	<b><u>\$26,860,386</u></b>	<b><u>\$29,796,294</u></b>
Property Tax	2,325,000	3,575,449
Sales Tax	8,500,000	9,596,622
Vehicle License Fee (VLF)	3,655,000	3,797,128
Hotel/Timeshare	2,010,000	2,327,860
Franchise Fees	1,995,386	1,884,860
User Utility Tax (UUT)	2,875,000	2,746,833
Transaction or Use Tax (TUT)	5,500,000	5,820,661
Cannabis & Marijuana Tax (CMT)	0	46,881



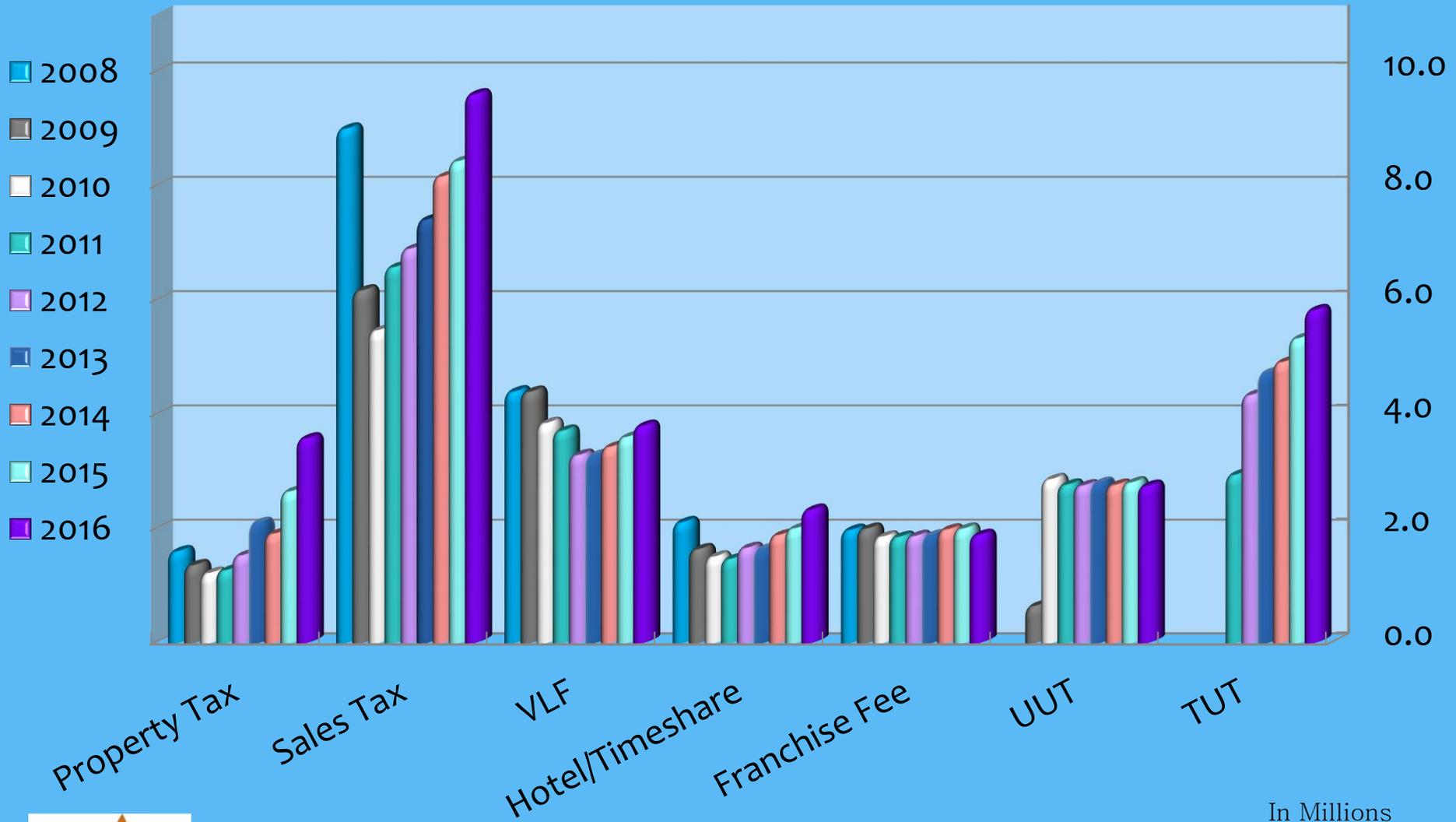
# Tax Revenue Breakdown



# How Property Tax Dollars are Allocated



# General Tax Revenue Trend



In Millions

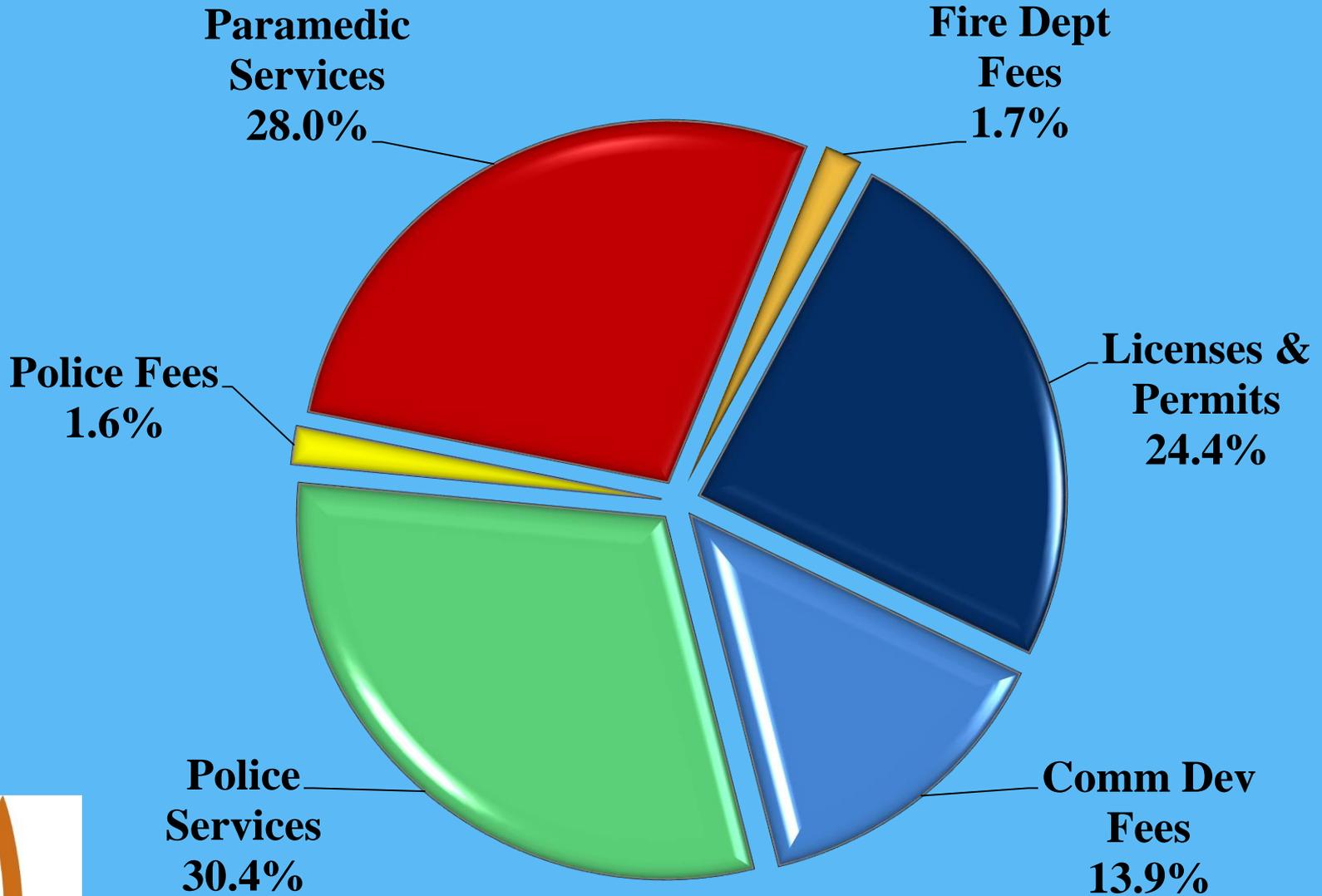


***FY15/16***  
***Licenses, Permits, Fees***  
***& Services Revenue***

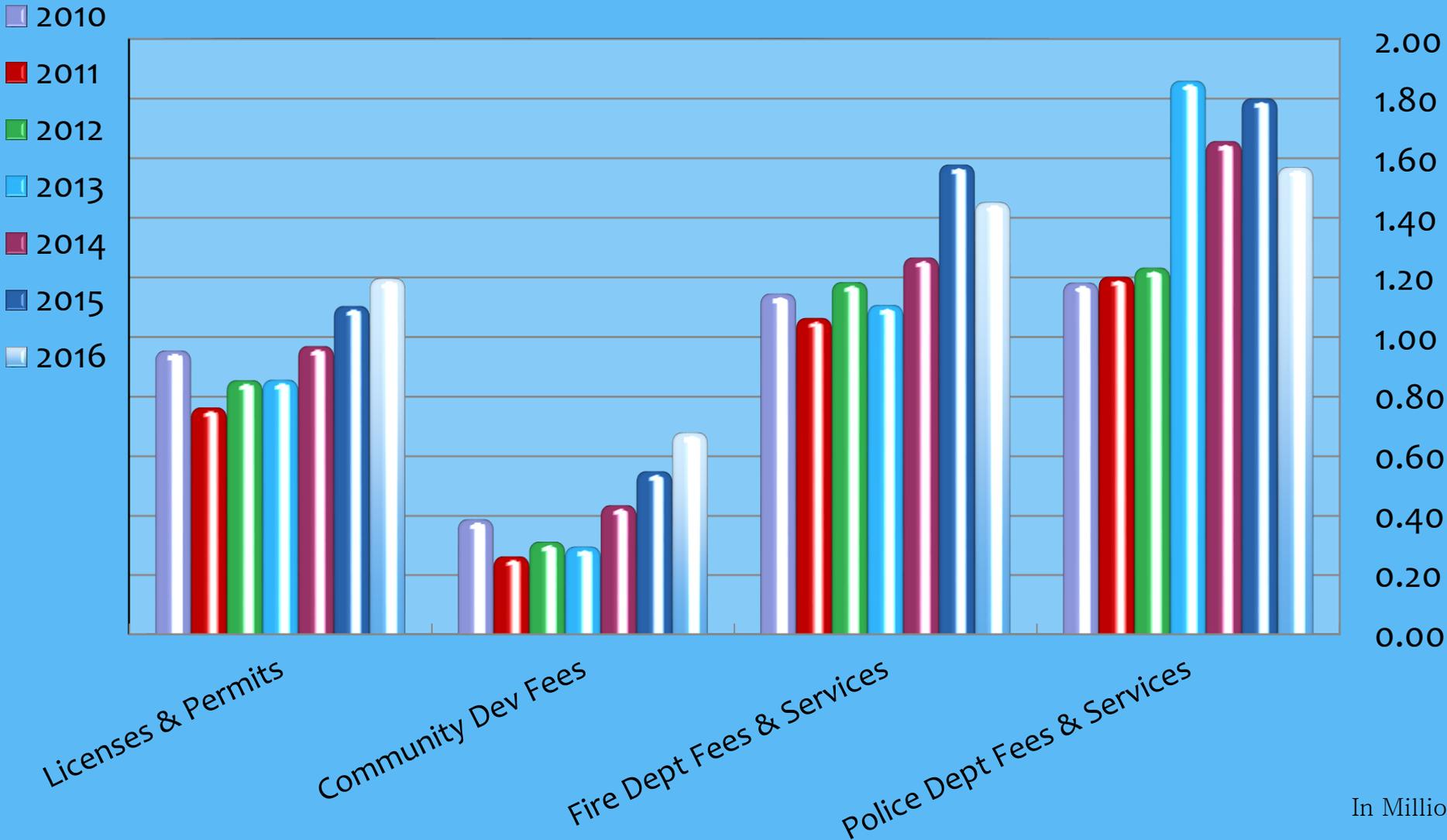
	<b>Budget</b>	<b>Actual</b>
<b>Total</b>	<b><u>\$4,599,500</u></b>	<b><u>\$4,899,715</u></b>
<b>Licenses &amp; Permits</b>	<b>1,113,000</b>	<b>1,197,107</b>
<b>Fees / Services:</b>		
<b>Community Development</b>	<b>530,000</b>	<b>679,987</b>
<b>Fire</b>	<b>82,500</b>	<b>82,443</b>
<b>Paramedic Services</b>	<b>1,250,000</b>	<b>1,370,170</b>
<b>Police</b>	<b>1,624,000</b>	<b>1,570,008</b>



# Licenses, Permits, Fees & Services Revenue



# Licenses, Permits, Fees & Services Trend



In Millions



# FY15/16

## Misc Revenue & Fund Transfers

	Budget	Actual
<b>Total Misc Rev &amp; Fund Trf</b>	<b><u>\$1,942,289</u></b>	<b><u>\$2,481,866</u></b>
Fines & Forfeitures	160,000	96,223
Interest Revenue	40,000	161,291
Misc Rev & Labor Reimb	730,000	1,111,927
Transfers In	1,012,289	1,112,425



# *FY15/16*

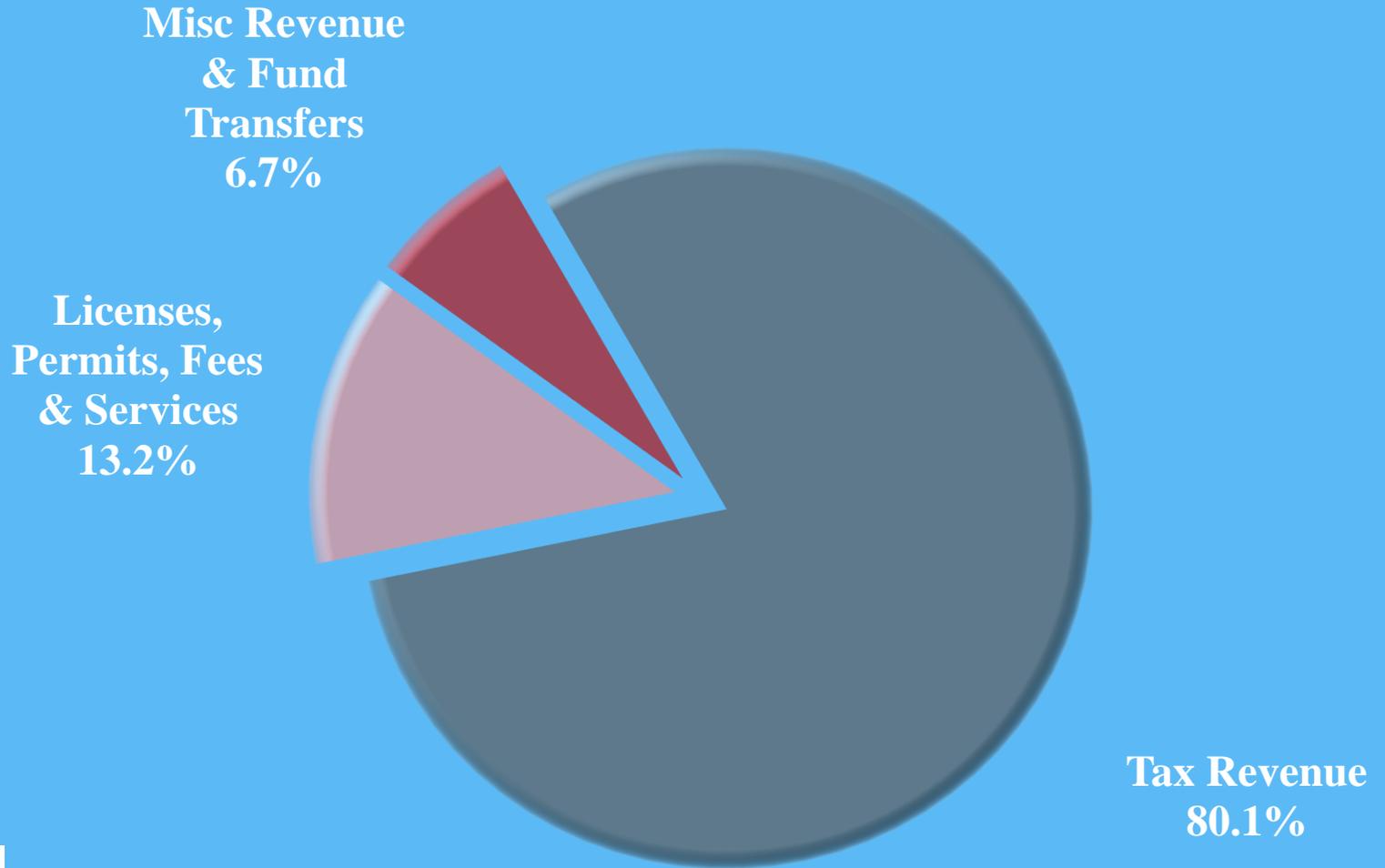
## *General Fund*

### *Revenue Summary*

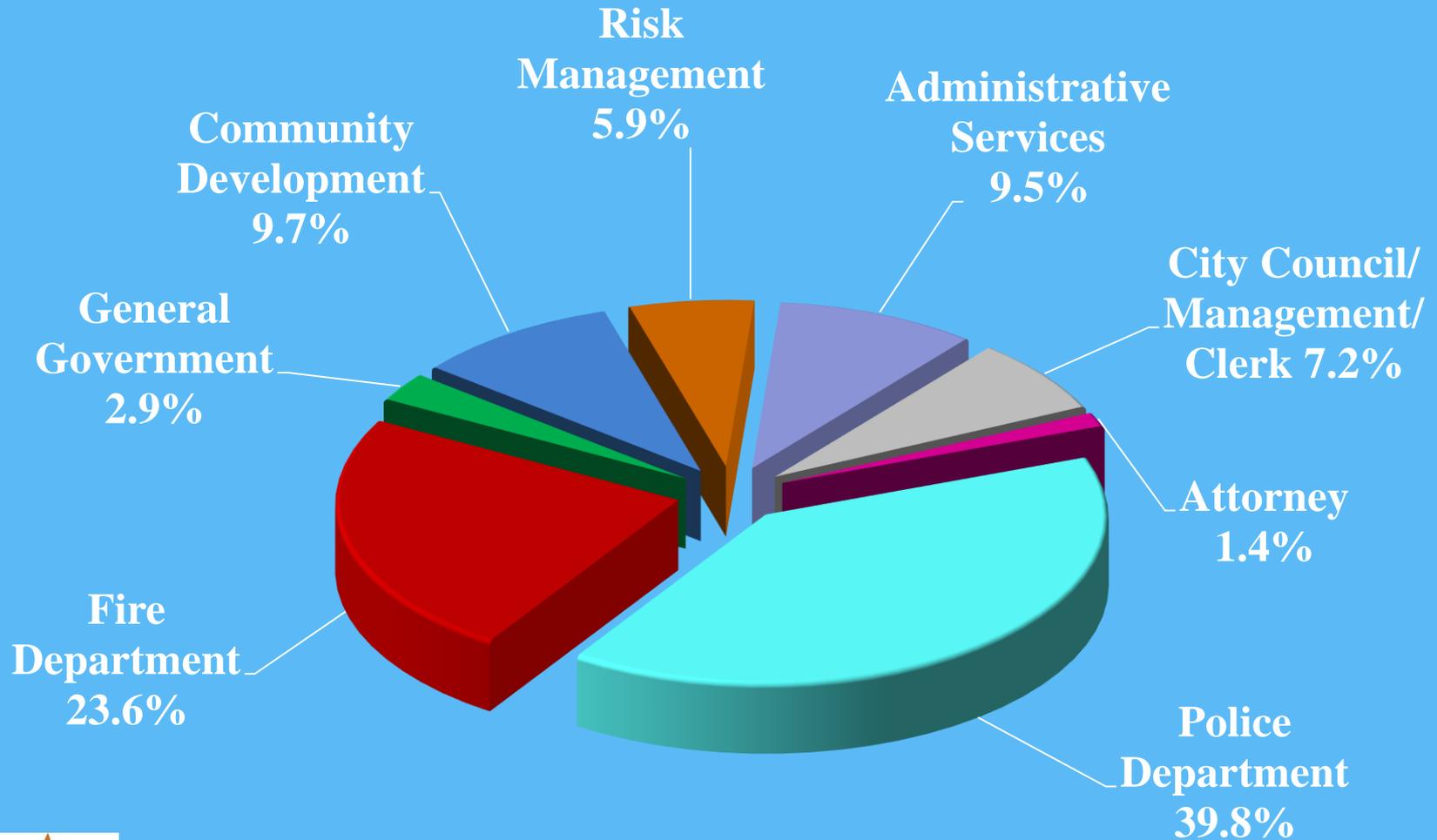
	<b>Budget</b>	<b>Actual</b>
<b>Taxes</b>	26,860,386	29,796,294
<b>Licenses, Permits, Fees &amp; Services</b>	4,599,500	4,899,715
<b>Misc Rev &amp; Fund Transfers</b>	<u>1,942,289</u>	<u>2,481,866</u>
<b>Total Revenue</b>	33,402,175	37,177,875
<b>One Time Revenue</b>		<b>(1,516,225)</b>
<b>Net Actual Revenue</b>		<b>35,661,650</b>
<b>Budget vs Actual</b>		<b>106.76%</b>



# *Where the funds come from ...*



# *... And Where The Funds Go*



***FY15/16  
General Fund  
Appropriations***

<b>Department</b>	<b>Budget</b>	<b>Actual</b>
City Council	\$167,440	\$172,887
General Legal Services	292,500	\$468,052
City Management	2,329,143	\$2,319,931
Administrative Services	3,379,737	\$3,294,657
Risk Management	2,050,000	\$2,050,000

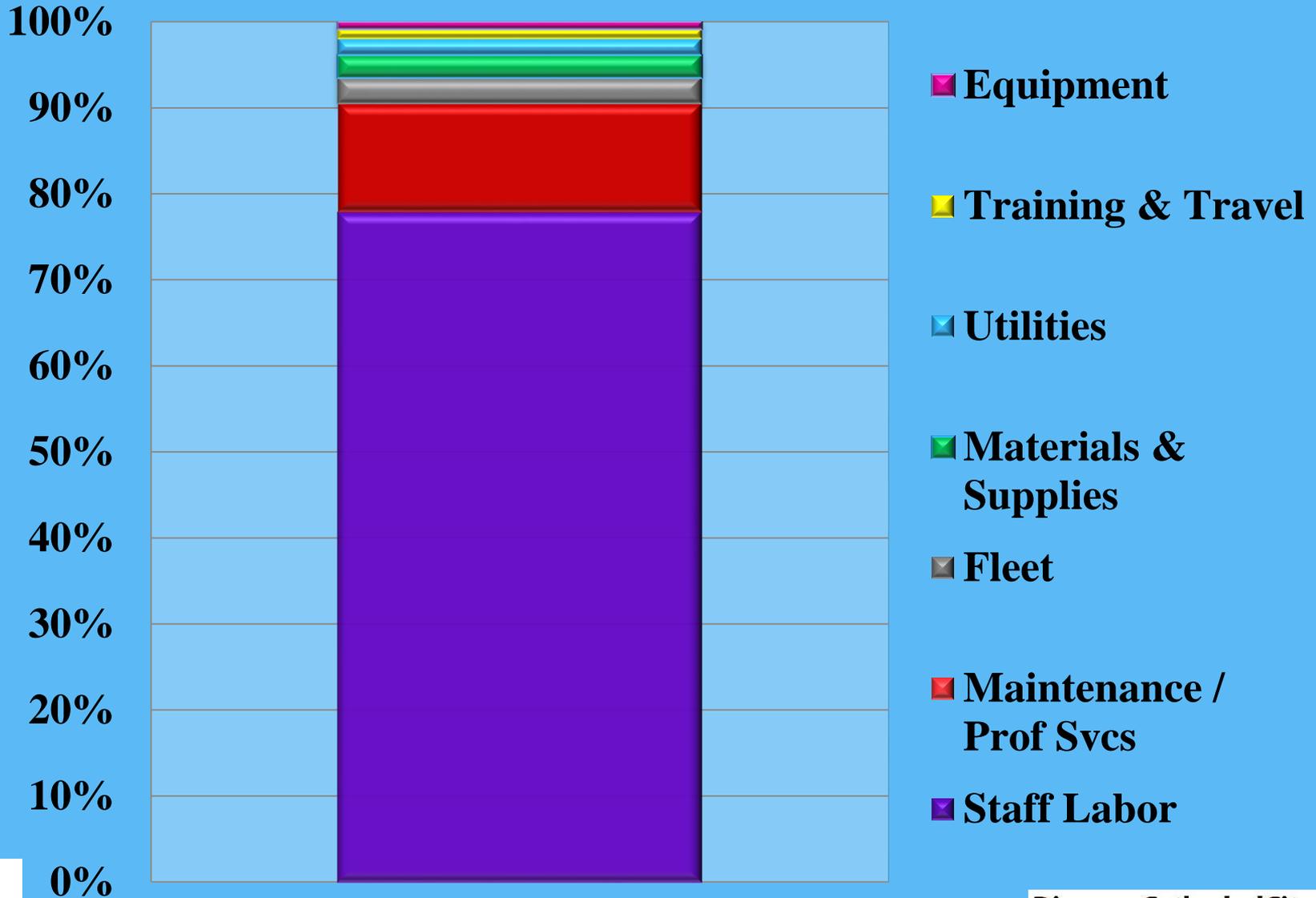


***FY15/16***  
***General Fund***  
***Appropriations***

<b>Department</b>	<b>Budget</b>	<b>Actual</b>
<b>Community Development</b>	<b>\$3,409,134</b>	<b>\$3,366,037</b>
<b>Police</b>	<b>13,785,656</b>	<b>\$13,752,132</b>
<b>Fire</b>	<b>8,194,246</b>	<b>\$8,160,643</b>
<b>General Government</b>	<b><u>1,015,882</u></b>	<b><u>\$963,392</u></b>
<b>Total Expenses</b>	<b>\$34,623,738</b>	<b>\$34,547,731</b>
<b>Budget vs Actual</b>		<b>99.78%</b>



# *Personnel – Related and Operating Expenditures*



# General Fund Revenue and Spending



# General Fund Projection

## 2016 Actuals

## 2017–2021 Forecast

	2016 Actual	2017 Budgeted	2018 Projected	2019 Projected	2020 Projected	2021 Projected
<b>Beginning General Fund Balance</b>	16,447,888	19,078,032	19,093,448	19,109,249	19,125,445	19,142,047
<b>Revenues</b>	37,177,875	36,400,000	37,310,000	38,242,750	39,198,819	40,178,789
<b>Expenditures</b>	34,547,731	36,384,584	37,294,199	38,226,554	39,182,217	40,161,773
<b>Surplus/(Deficit)</b>	2,630,144	15,416	15,801	16,196	16,602	17,016
<b>Ending General Fund Balance</b>	19,078,032	19,093,448	19,109,249	19,125,445	19,142,047	19,159,063
<b>33% Fund Balance Reserve Policy</b>	11,400,751	12,006,913	12,307,086	12,614,763	12,930,132	13,253,385
<b>50% Target Fund Balance Policy</b>	17,273,866	18,192,292	18,647,099	19,113,277	19,591,109	20,080,887

**Assumptions:**

Revenue projections reflect 2.5% growth from 2018 through 2021  
 Expenditure projections reflect 2.5% growth from 2018 through 2021  
 Does not include TOT generation from new hotels, e.g., Staybridge.  
 No impact from Annexation, i.e., Messenger project or Thousand Palms.

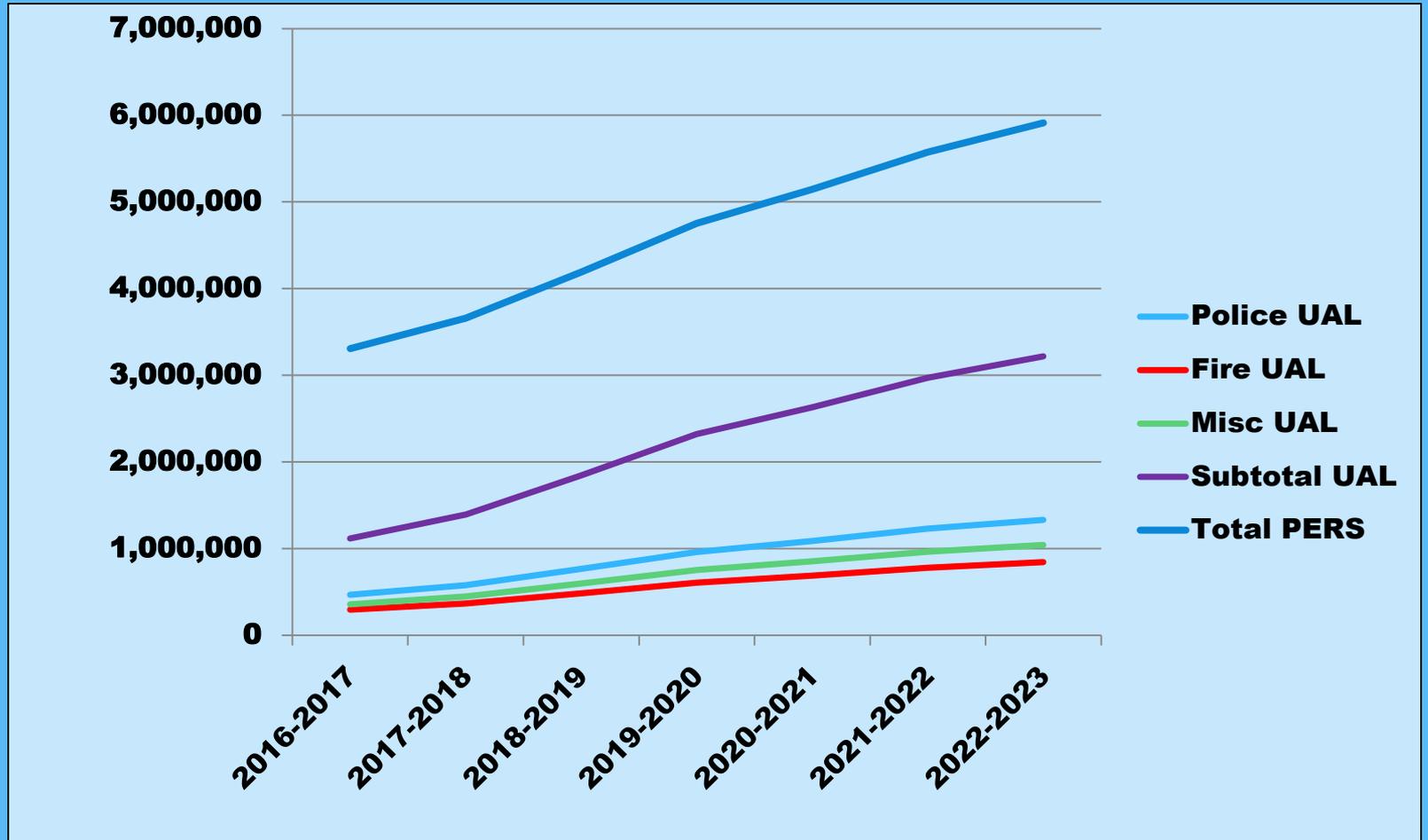


# CalPERS Obligation

CalPERS Obligation	Police UAL	Fire UAL	Misc UAL	Subtotal UAL	Total PERS
UAL Funded Status	81.60%	81.50%	81.70%		
Normal Cost %	17.90%	17.90%	8.90%		
Total %	26.85%	26.85%	17.87%		
+ Lump Sum Cash					
2016-2017	465,504	294,438	357,493	1,117,435	3,308,890
2017-2018	578,889	364,895	447,669	1,391,453	3,659,608
2018-2019	764,751	482,994	595,841	1,843,586	4,191,127
2019-2020	961,244	607,850	752,500	2,321,594	4,751,299
2020-2021	1,088,196	688,956	853,508	2,630,660	5,145,404
2021-2022	1,230,373	779,006	963,033	2,972,412	5,575,173
2022-2023	1,331,463	843,030	1,042,963	3,217,456	5,911,313



# CalPERS Obligation

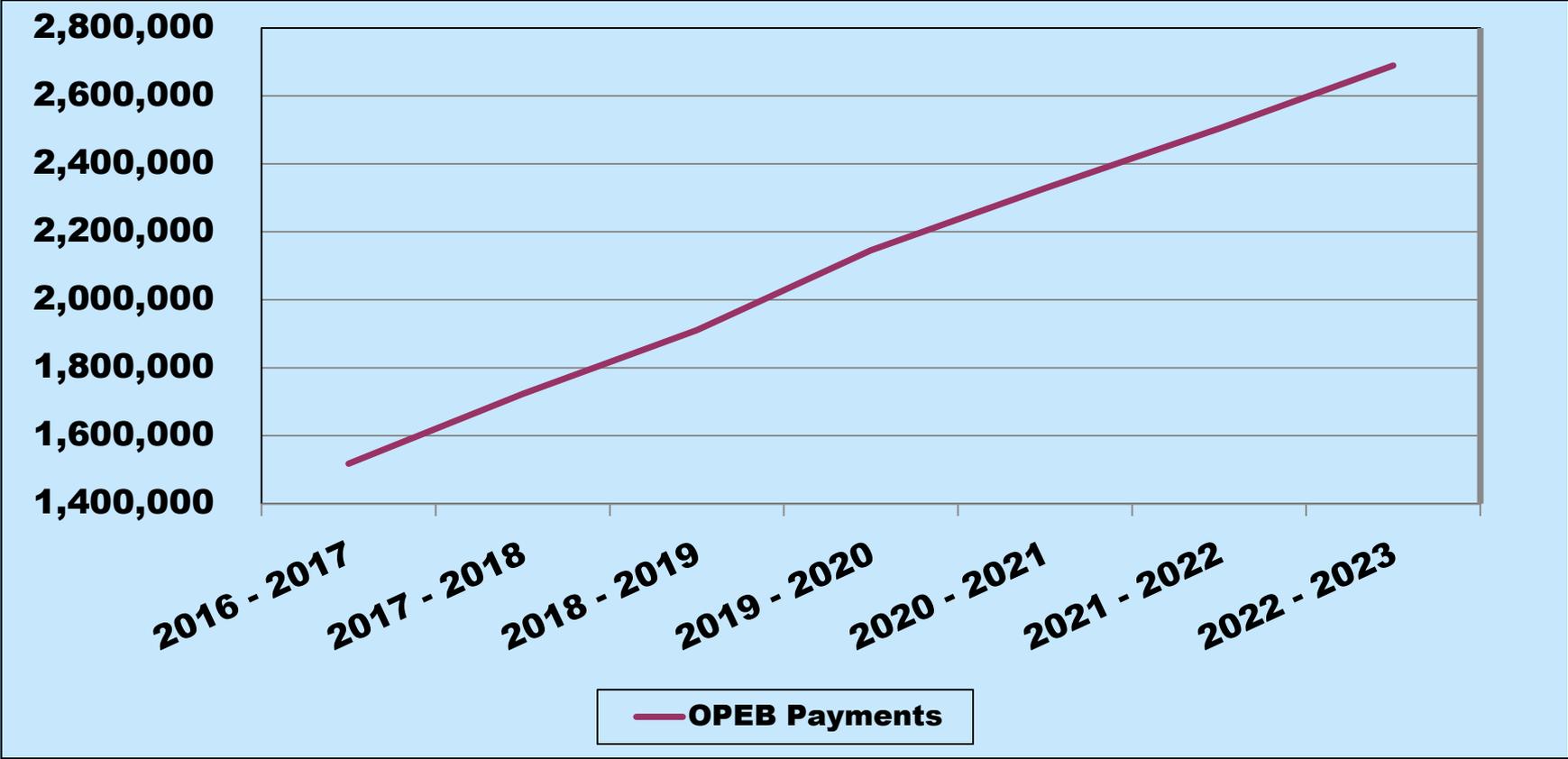


# ***Other Post Employment Benefits (OPEB) Annual Obligation***

Fiscal Year	OPEB Payments
2016-2017	1,518,000
2017-2018	1,723,000
2018-2019	1,911,000
2019-2020	2,146,000
2020-2021	2,328,000
2021-2022	2,504,000
2022-2023	2,689,000
* 01/01/15 156 Employees; 96 Retirees	
** 10/01/16 166 Employees; 101 Retirees	



# Other Post Employment Benefits (OPEB) Annual Obligation



# *The City's Savings Account is its General Fund Balance*

- **City's General Fund Balance or "Savings Account" has grown.**
- **Revenues have stabilized but auto sales have recently softened over calendar 2015**
- **Disproportionate amount of our core General Fund Revenue comes from auto related sales and services**
- **For example, "Sales Tax", "Transactions and Use Tax" & "Vehicle License Fees" provide a combined total of \$19.2 million or 52% of our General Fund Revenue. Of this, \$11.5 million or 60% is generated from auto related sales and services.**
- **This past year, we were fortunate to receive one-time monies totaling \$1.5 million that assisted us in achieving this target sooner than expected.**
- **PERS and OPEB Obligations will almost double over the next 7 years at existing staffing levels**
- **Recommend that we must see revenue increases related to other community development growth before we expand our workforce further.**