



32-141 Whispering Palms Trail \* Cathedral City, CA 92234  
760-770-4965  
Tax ID 95-3507225

September 15, 2017

Charlie McClendon  
City Manager  
68700 Avenida Lalo Guerrero  
Cathedral City, CA 92234

Dear Mr. McClendon,

The Boys and Girls Club of Cathedral City has become a vital organization for Youth Development in Cathedral City. We are one of the only youth service agencies in our community. We serve 600 children annually, and over 100 youth daily in the 1<sup>st</sup> thru 12th grades. There is truly a need for the safe and supervised programs we offer.

**We have life enhancing programs to promote Academic Success, Healthy Lifestyles, and Good Character & Citizenship all in a safe supervised environment.**

On behalf of the Boys & Girls Club of Cathedral City, I am respectfully requesting a zero interest "Bridge Loan of \$35,000" to be paid back in full on January 3, 2017. The collateral is based off of a donation from the H. N. & Frances C. Berger Foundation expected in late December. This request was authorized at a meeting of our Board of Directors on September 13, 2017.

We are truly grateful for your continued support in helping us reach new heights in serving the youth and families of the greater Western Coachella Valley. Thank you for considering our request. I am available to provide any additional information, please feel free to give me a call at 760-770-4965.

Sincerely,

A handwritten signature in black ink, appearing to read 'S. Robinson'.

Scott Robinson  
Chief Executive Director



## Boys & Girls Club of Cathedral City Is one of the Leading Youth Development Organizations in our Valley!

### Examples of Boys & Girls Club of Cathedral City Programs with Impact:

- *Cathedral City, PSUSD, during the summer months and time away from school youth experience one to two months of learning loss on average. Up to 3<sup>rd</sup> grade youth learn to read, from 3<sup>rd</sup> grade on youth read to learn. If youth are not reading at grade level, they are not learning at grade level.*  
**Boys & Girls Club of Cathedral City** offers year-round “Reading Intervention” with retired teachers and educators. During the summer of 2015, through the BGCCC Radical Readers program, 96% of the youth not only did not experience the summer learning loss, YOUTH INCREASED THEIR READING LEVEL.
- *During the after school/evening hours teens are more likely to: Become victims of a violent crime, get hooked on cigarettes, experiment with dangerous drugs, and get involved with sexual behaviors increasing the chance of teen pregnancy. In addition, every 26 seconds another teen drops out of school!*  
**Boys & Girls Club of Cathedral City** offers programs in character and leadership development, helps build self esteem, and engagement in the learning process. Workshops are scheduled to address age appropriate issues such as career exploration, money management, goal setting and teen related health concerns. Plus it is a fun safe place where teens fit in and belong.
- *Poor eating habits and unhealthy lifestyle choices threaten the very well-being of our nation’s youth. Today’s overweight children have tripled in number since 1980. Approximately 75% of youth have diets that need improvement. In the Coachella Valley 70% of the youth are on the free or reduced food programs.*  
**Boys & Girls Club of Cathedral City** offers the BGCA “Triple Play Program.” The Triple Play Program improves young people’s knowledge of good nutrition, physical fitness, and strengthens their ability to interact positively and have healthy relationships with others.

**In addition the Club has an Organic Children's Garden and a Culinary Class to help provide youth with the tools and skills to create good eating habits.**



32-141 Whispering Palms Trail \* Cathedral City, CA 92234  
760-770-4965  
Tax ID 95-3507225

**Mission Statement:**

To inspire and enable all young people, especially those who need us most, to realize their full potential as productive, responsible and caring citizens.

**BGCA Formula for Impact:**

As a member of Boys & Girls Clubs of America we have adopted their newly designed "Formula for Impact." We have challenged our organization to be as deep in impact as broad in our reach. The equation for "Formula for Impact" is taking  
*The young people who need us most + Outcome-Driven Club Experience = Priority Outcomes!*

We have become more intentional regarding the five key elements for positive youth development, high-yield learning activities, targeted programs, and regular attendance. This will lead to our **Priority Outcomes** which are: **Academic Success** – our members will graduate from high school ready for college, trade school, military, or employment. **Good Character and Citizenship** – our members will be engaged citizens involved in their community, register to vote, and model strong character. **Healthy Lifestyles** – our members will adopt a healthy diet, practice healthy lifestyle choices, and make a lifelong commitment to fitness.

Being honored as the Cathedral City's Chamber of Commerce "Non-profit of the Year" for 2017, and "Man of the Year" and the Rancho Mirage Chamber of Commerce "Non-profit of the Year" for 2016 our communities know the quality impact the Boys & Girls Club of Cathedral City is having on our kids. With guidance from BGCA and support from the City of Cathedral City we know we will continue our commitment to making a difference in the lives of our youth.



Grant #F17-21

September 6, 2017

Mr. Scott Robinson  
Chief Executive Director  
Boys & Girls Club of Cathedral City  
32-141 Whispering Palms Trail  
Cathedral City, CA 92234

Dear Mr. Robinson:

After reading and assessing the information submitted to the H.N. and Frances C. Berger Foundation in your letter dated August 16, 2017, I am pleased to inform you that our Grant Committee has approved a matching grant (as detailed below) not to exceed \$35,000.00 to the Boys & Girls Club of Cathedral City.

This grant will be in the form of a Matching Grant - for the 8th Annual Holiday Extravaganza per your letter dated August 16, 2017.

The following terms and conditions apply to this grant and the use of the grant funds:

1. The Berger Foundation will match on a \$1.00 for \$1.00 basis all gifts, grants, and contributions from individuals, corporations, foundations, or any other source received by Boys & Girls Club of Cathedral City for the purpose of a matching grant, as set forth in your letter to the Berger Foundation of August 16, 2017.
2. Funds to be matched must be received by the Boys & Girls Club of Cathedral City by December 11, 2017, beginning on November 11, 2017.
3. The maximum amount of funds to be matched by the Berger Foundation is \$35,000.00.
4. On or before December 11, 2017, the Boys & Girls Club of Cathedral City shall inform the Berger Foundation of the amount of funds to be matched, accompanied by documentation reasonably satisfactory to the Berger Foundation which verifies said amount.
5. The Berger Foundation's matching grant funds will be paid in a single installment within 15 days after receipt by the Berger Foundation of the documentation as stated in Item 4.

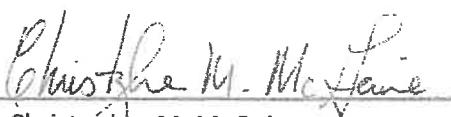
6. All grant funds to be matched, must be used strictly for the purposes set forth in this agreement.
7. If for any reason the grant funds are not expended for the items outlined in this agreement, the grant funds shall be returned to the Berger Foundation or applied to additional grant awards from the Berger Foundation to the Boys & Girls Club of Cathedral City at the Berger Foundation's discretion.
8. A written report shall be furnished to the Foundation at least once every 12 months (and/or when the project is completed) from the date of payment of this grant. The reports shall contain a narrative report of the progress made toward achieving the goals of the grant.

If this letter sets forth your understanding of the terms of this grant, please indicate the Boys & Girls Club of Cathedral City agreement to these terms by returning an executed copy of this agreement to the Berger Foundation.

Please be aware that a check will be sent directly to your organization from the H.N. & Frances C. Berger Foundation Fidelity Investment Donor Advised Fund.

Sincerely,

H. N. AND FRANCES C. BERGER FOUNDATION



Christopher M. McGuire  
Vice President

We acknowledge that we have received and retained a copy of this agreement. The terms and conditions set forth herein are acceptable to us and we will comply with them.

Boys & Girls Club of Cathedral City

By: 

Title: CHIEF EXECUTIVE OFFICER

CMM/jb

12:20 PM

09/11/17

Accrual Basis

**Boys & Girls Club of Cathedral City**  
**Account QuickReport**  
**January through December 2016**

Type	Date	Num	Name	Memo	Split	Amount
<b>430 · Special Event</b>						
<b>431 · Extravaganza</b>						
Deposit	01/12/2016			Deposit	118 · PWB - O...	45.00
Deposit	01/29/2016			2015 Wreath ...	118 · PWB - O...	900.00
Credit Memo	01/31/2016	30	Wreath Auction		1200 · Account...	-8,945.00
Deposit	03/08/2016			2015 Wreath ...	118 · PWB - O...	500.00
Deposit	03/18/2016			2015 Wreath ...	118 · PWB - O...	7,500.00
General Journal	08/31/2016	0805		29 Palms Ban...	813 · C/P - L.I....	1,000.00
Deposit	11/03/2016			D&D Carpet S...	109 · Wells Far...	1,000.00
Deposit	11/17/2016			Julie Frazier - ...	118 · PWB - O...	1,571.74
Deposit	11/18/2016			Deposit	109 · Wells Far...	100.00
Deposit	11/30/2016			Ladies of Los ...	118 · PWB - O...	467.00
Deposit	11/30/2016			Rashford	118 · PWB - O...	200.00
Deposit	11/30/2016			Tickets	118 · PWB - O...	60.00
Deposit	12/01/2016			NAI Consultin...	109 · Wells Far...	1,500.00
Deposit	12/15/2016			Coachella Val...	109 · Wells Far...	1,000.00
Deposit	12/15/2016			Frazier Pest ...	109 · Wells Far...	1,500.00
Deposit	12/16/2016			Cash from ev...	118 · PWB - O...	3,918.00
Deposit	12/16/2016			Deposit	118 · PWB - O...	5,150.00
Deposit	12/30/2016			Deposit	118 · PWB - O...	200.00
Deposit	12/30/2016			Berger Found...	118 · PWB - O...	35,000.00
General Journal	12/31/2016	1205		Operating Acc...	610 · Bank Ch...	13,655.00
General Journal	12/31/2016	1205		Stand Up for ...	610 · Bank Ch...	3,176.00
General Journal	12/31/2016	1205		Event Brite Ti...	610 · Bank Ch...	1,110.00
Invoice	12/31/2016	32	Accounts Receivable	2016 Earning...	1200 · Account...	8,100.00
<b>Total 431 · Extravaganza</b>						<b>78,707.74</b>
<b>Total 430 · Special Event</b>						<b>78,707.74</b>
<b>TOTAL</b>						<b>78,707.74</b>
						<i>- 35,000 -</i>
						<i>43,707 74</i>

12:19 PM

09/11/17

Accrual Basis

**Boys & Girls Club of Cathedral City**  
**Account QuickReport**  
**January through December 2015**

Type	Date	Num	Name	Memo	Split	Amount
430 · Special Event						
431 · Extravaganza						
Deposit	01/16/2015			Wreath Auction		
Deposit	02/06/2015				118 · PWB - O...	10.00
Deposit	03/20/2015				118 · PWB - O...	700.00
Deposit	10/21/2015				109 · Wells Far...	1,050.00
Deposit	10/21/2015				118 · PWB - O...	1,350.00
Deposit	10/29/2015				118 · PWB - O...	30.00
General Journal	10/31/2015	1003			Pacific Weste...	1,000.00
General Journal	10/31/2015	1003			610 · Bank Ch...	300.00
General Journal	10/31/2015	1005			610 · Bank Ch...	1,000.00
Deposit	11/10/2015				WF Merchant ...	500.00
General Journal	11/30/2015	1103			Rita Greenwood	12,000.00
General Journal	11/30/2015	1105			Operating Acc...	2,180.00
Deposit	12/11/2015				Wreath Spon...	1,800.00
Deposit	12/11/2015				Deposit	5,005.00
Deposit	12/11/2015				Raffle Ticket ...	1,020.00
Deposit	12/11/2015				Ticket Sales	370.00
Deposit	12/11/2015				Deposit	3,300.00
Deposit	12/23/2015				Deposit	1,000.00
Deposit	12/23/2015				Berger Found...	25,000.00
Deposit	12/31/2015				Deposit	650.00
General Journal	12/31/2015	1205			Operating Acc...	11,300.01
General Journal	12/31/2015	1207			Wreath Expen...	35.72
General Journal	12/31/2015	1207			Wreath Event...	3,500.00
General Journal	12/31/2015	1207			WF Merchant ...	150.00
Invoice	12/31/2015	25	Wreath Auction		Multiple depo...	8,945.00
Total 431 · Extravaganza						82,195.73
Total 430 · Special Event						82,195.73
<b>TOTAL</b>						<b>82,195.73</b>
						<i>- 25,000 -</i>
						<i>57,195.73</i>